



[For Immediate Release]

Melco Announces 2013 Annual Results

Approved a New Dividend Policy to Drive Long-Term Shareholder Value

Highlights

- Melco International Development Limited (“Melco”) achieved an outstanding financial performance and sustainable growth momentum with a solid revenue growth and a significant surge in net profit. Profit attributable to owners of the Company increased by 42.3% to HK\$1,596.7 million for the year ended 31 December 2013, as compared with HK\$1,121.9 million last year.
- The Board recommended a final dividend of HK20.8 cents per share (2012: HK1.5 cents per share), which represents approximately 20% of the Company’s annual consolidated net income attributable to the shareholders for the year ended 31 December 2013. The dividend payout is more than 60% of the Company’s dividend income to be received in April 2014 from Melco Crown Entertainment Limited as special dividend.
- Melco adopted a dividend policy today under which Melco intends to provide its shareholders with semi-annual dividends in an aggregate amount per year of approximately 20% of Melco’s annual consolidated net income attributable to its shareholders subject to Melco’s capacity to pay from accumulated and future earnings, liquidity position and future commitments at the time of declaration of dividend.
- Core Gaming and Macau business units under the Group’s major associate, Melco Crown Entertainment Limited (“Melco Crown Entertainment”), delivered strong net revenue and Adjusted EBITDA growth of 24.7% and 39.9% to US\$5.1 billion and US\$1,287.8 million respectively, primarily attributable to substantially improved mass table games and rolling chip revenues together with a strict cost control focus.
- Studio City, the exciting new cinematically-themed integrated entertainment, retail and gaming resort in Cotai, remains on track to open in mid-2015.
- The iconic fifth tower at City of Dreams in Macau is scheduled to open in early 2017. The new hotel tower is designed by the award-winning, internationally renowned and highly praised “Queen of the Curve” in architecture, Dame Zaha Hadid.
- The development of City of Dreams Manila in the Philippines is progressing well and is expected to open later this year. Melco proudly introduced the luxurious Crown Towers hotel and the internationally acclaimed and celebrity-inspired Nobu Hospitality at City of Dreams Manila, marking the first Nobu Hotel in Asia.
- Melco has partnered with Summit Ascent Holdings Limited (“Summit Ascent”) to tap the potentially lucrative Russian gaming market by investing in the Primorye region’s first casino project at Vladivostok in 2013.
- Entertainment Gaming Asia Inc. (“EGT”), the Group’s 38.14%-owned associate, opened the Dreamworld Poipet, a standalone slot hall with approximately 300 electronic gaming machines during May 2013, which further expanded its slot operations in Cambodia.
- Melco maintained a strong balance sheet with net asset value per share attributable to owners of the Company rising by 24.3% to HK\$7.61.



(Hong Kong, 28 March 2014) --- Melco International Development Limited (“Melco” or the “Group”, HKEx Code: 200) today announced its annual results for the year ended 31 December 2013. The Group reported outstanding financial performance with profit attributable to owners of the Company increased by 42.3% to HK\$1,596.7 million, as compared with HK\$1,121.9 million last year.

The Board has recommended the payment of a final dividend of HK20.8 cents per share for the year ended 31 December 2013 (2012: HK1.5 cents per share) to the shareholders. The dividend, in an aggregate amount of HK\$319.6 million, was declared by the Board in accordance with the dividend policy adopted today and represents approximately 20% of the Company’s annual consolidated net income attributable to the shareholders for the year ended 31 December 2013. The dividend payout is more than 60% of the Company’s dividend income to be received in April 2014 from Melco Crown Entertainment Limited as special dividend.

Melco adopted a dividend policy today under which Melco intends to provide its shareholders with semi-annual dividends in an aggregate amount per year of approximately 20% of Melco’s annual consolidated net income attributable to its shareholders subject to Melco’s capacity to pay from accumulated and future earnings, liquidity position and future commitments at the time of declaration of dividend.

During the year, the Group continued to maintain a healthy balance sheet with net asset value per share attributable to owners of the Company increased by 24.3% to HK7.61.

Mr. Lawrence Ho, Group Chairman and CEO of Melco, said: “I am pleased to announce that Melco Group has again achieved spectacular result in 2013, highlighted by the smooth progress of our successful overseas expansion strategies in Asia and Eurasia including China, the Philippines, Cambodia and Russia. The remarkable results achieved in financial year 2013 have been primarily driven by the success of the premium segment at City of Dreams operated under our key associate Melco Crown Entertainment. In view of the strong business performance and cash flow, both Melco and Melco Crown Entertainment have approved the adoption of a new dividend policy, with a view to distributing surplus capital while at the same time maintaining suitable flexibility to support our current and future growth plans, ultimately driving long-term shareholder value.

“In Macau, our exciting new cinematically-themed integrated resort Studio City remains on track for a mid-2015 debut to inject new excitement to the mass market segment. Additionally, we have commenced the development of the iconic fifth tower at City of Dreams. We are delighted to have engaged the award-winning, internationally renowned and highly praised “Queen of the Curve” in architecture, Dame Zaha Hadid, to design the new hotel tower and to introduce this world-class architectural brand into Macau. Upon its opening in early 2017, it is expected to provide an impressive complement to the existing attractions and amenities offered at our flagship property, enabling us to extend our leadership at the premium end of the market.

“Beyond Macau, we continue to expand our presence in other parts of Asia and Continental Europe. In the Philippines, our new integrated resort in Manila has been officially named after our successful flagship resort in Macau as “City of Dreams Manila” and is expected to open later this year. We have



also announced two internationally acclaimed hotel brands at the new resort, namely Crown Towers Hotel and the celebrity-inspired Nobu Hotel. In Cambodia, our associate EGT has maintained its strategic presence in the region with the opening of the standalone slot hall Dreamworld Poipet. Furthermore, Melco has completed a 5% investment in the gaming and resort development project in Russia's Primorye Region, continuing our leading position as one of the first movers in the gaming and tourism industry in the region. With our keen efforts in driving expansion overseas, we firmly believe we will further realize our vision to become a global market leader in the gaming, leisure and entertainment industry.

“Looking ahead, we are optimistic about the overall outlook of the gaming, leisure and entertainment market in Macau and also the other markets in which we operate. The steady industry growth in Macau is supported by on-going improvements in local infrastructure and regional developments, including the rapid development of Hengqin Island, improved immigration facilities, the Macau Light Rail system and the Hong Kong-Zhuhai-Macau Bridge. Outside Macau, besides the promising markets in the Philippines, Cambodia and Russia, we will continue to explore opportunities in new markets, most notably, Japan. We believe our company's experience in developing and operating high-quality integrated resorts will enable us to capture business potentials and create value to our shareholders as well as the local markets wherever we set foot.”

Enriched Portfolio in Macau, other parts of Asia and Continental Europe

With great dedication to the expansion of our core gaming, leisure and entertainment business from Macau to other parts of Asia and Continental Europe, the Group continued to reach new heights with a strong growth momentum and excellent financial and business results.

The Group's core gaming and entertainment business in Macau operated by its 33.55%-owned associate company Melco Crown Entertainment recorded outstanding performance by delivered strong net revenue and Adjusted EBITDA growth of 24.7% and 39.9% to US\$5.1 billion and US\$1,287.8 million respectively, primarily attributable to substantially improved mass table games and rolling chip revenues together with a strict cost control focus. City of Dreams continued to deliver impressive results, recording strong year-over-year improvement in Adjusted EBITDA in consecutive quarters primarily attributed to the increase in mass table games gross gaming revenue together with a significant growth in rolling chip volumes. With a higher occupancy and average daily rate per available room, City of Dreams once again recorded a year-over-year increase in total non-gaming revenue in every quarter of 2013.

Celebrating its fifth anniversary this year, City of Dreams in Macau will introduce more distinctive first-class entertainment attractions in the resort to appeal to its highly discerning visitors. In addition, with City of Dreams Manila anticipated to open in the Philippines later this year, housing the ultra-luxurious Crown Towers hotel and the first Nobu Hotel in Asia, as well as other exciting key entertainment attractions and world-leading retail, catering and entertainment brands, the City of Dreams brand will be further strengthened.

EGT, the Group's 38.14%-owned associate, operated gaming machine revenue participation business in Cambodia and the Philippines. EGT recorded consolidated revenue of US\$24.3 million for the 2013 fiscal year. With the opening of Dreamworld Poipet, a standalone slot hall with approximately 300



electronic gaming machine seats, during May 2013, EGT further expanded its slot operations in Cambodia. Moving forward, EGT will continue to seek new gaming project opportunities in more established gaming markets in the Indo-China region and other Asian areas.

Elsewhere in Russia, Melco has partnered with Summit Ascent to tap the potentially lucrative Russian gaming market by investing in the Primorye region's first casino project at Vladivostok along the Pacific Coast. With the unique competitive advantages stemming from its geographic proximity to Asia's prosperous regions, particularly Northern China, Japan and South Korea, Melco believes the investment in the Russian casino project will bring immense benefits to the local economy which will in turn have a multiplier effect on the development of the Russian Far East as a whole.

Other Achievements

In 2013, Melco has garnered the "Corporate Governance Asia Annual Recognition Award" by *Corporate Governance Asia* magazine for the eighth consecutive year and was honored with the "Icon on Corporate Governance". The magazine also presented the "Best Investor Relations by a Hong Kong Company" title in the Asian Excellence Recognition Awards to Melco for the third year running. Group Chairman and Chief Executive Officer, Mr. Lawrence Ho, received the "Asian Corporate Director Recognition Awards" presented by *Corporate Governance Asia* magazine for the second consecutive year and has also been recognized for the second time as the "Asia's Best CEO" at the magazine's Asian Excellence Awards. All of these accolades are in acknowledgement of the high standards in corporate governance upheld by the Group.

On the social responsibility front, Melco was selected as a constituent member of the Hang Seng Corporate Sustainability Benchmark Index in 2013, in recognition of its outstanding performance in corporate sustainability.

About Melco International Development Limited

Founded in 1910 and listed on the Hong Kong Stock Exchange in 1927, Melco was among the first one hundred companies established in the city. Today, under the leadership of its Chairman and Chief Executive Officer, Mr. Lawrence Ho, Melco is a dynamic New Generation Asian leisure and entertainment company focused on Gaming and Macau. Its promising performance and distinctive leadership in the industry are also well recognized worldwide. Melco has been honoured with the "Corporate Governance Asia Annual Recognition Award" by *Corporate Governance Asia* magazine for the eighth year in 2013. It is also the first entertainment company to receive the "Hong Kong Corporate Governance Excellence Awards 2009" by the Chamber of Hong Kong Listed Companies and the Centre for Corporate Governance and Financial Policy of the Hong Kong Baptist University. For more information about Melco, please visit www.melco-group.com.

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