

#### [For Immediate Release]

# **Melco International Announces 2017 Annual Results**

# Robust growth and operational momentum to support continued international development in 2018

## Financial Highlights

- Net revenue increased by over 70% to reach HK\$41.2 billion in 2017.
- Adjusted EBITDA was HK\$9.8 billion, representing an over 80% increase over 2016.
- The Board has recommended the payment of a final dividend of HK4.0 cents per share, totaling approximately HK\$61.5 million for the year ended 31 December 2017. The proposed dividend is expected to be paid on 4 July 2018.

(Hong Kong, 29 March 2018) --- Melco International Development Limited ("Melco International" or the "Company", together with its subsidiaries (collectively the "Group"), HKEx Code: 200) today announced its annual audited results for the year ended 31 December 2017.

In 2017, Adjusted EBITDA was HK\$9.8 billion, representing a solid increase of over 80%. Net revenue increased by over 70% to HK\$41.2 billion. The increase was due to stronger results in 2017. Additionally, the prior year results reflected approximately 8 months of consolidated results of Melco Resorts & Entertainment Limited ("Melco Resorts", Nasdaq: MLCO) compared to a full year of consolidated results in 2017.

The Company distributed an interim dividend of HK2.2 cents per share for the six-month period ended 30 June 2017 (six-month period ended 30 June 2016: HK1.5 cents per share), and the Board has recommended the payment of a final dividend to shareholders of HK4.0 cents per share for the year ended 31 December 2017 (2016: HK2.0 cents per share), totaling approximately HK\$61.5 million. The proposed dividend is expected to be paid on 4 July 2018.

**Mr. Lawrence Ho, Group Chairman and CEO of Melco International**, said: "After several years of weathering headwinds in Macau and investing into our development of the first authentically 21<sup>st</sup> century network of integrated resorts, I am pleased to report robust growth throughout 2017. We have entered 2018 as a stronger, more focused and better positioned company, and we are well placed to continue realizing our vision of leading the world in leisure and entertainment."

"As the majority owner now of Melco Resorts and the Cyprus integrated resort project, we are better equipped than ever to drive synergies within our operations and build consistent experience across our properties. This benefits all our customers – across gaming, entertainment, retail and hospitality – and our first significant milestone down this path was the recent launch of the Melco-original hotel brand, NÜWA, in both Macau and Manila."

"We are excited to continue expanding our hospitality offer with the opening of Morpheus this year, another Melco-original hotel brand and the cornerstone of our final phase of development for City of Dreams. When these developments are complete, City of Dreams will once again set the benchmark for



the premium mass segment. Its new landmark tower and the overall property upgrades will also become key competitive advantages as the Macau market continues its strong rebound since 2016 and leads into another year of vigorous growth, lifted by improved demand and new infrastructure."

"Outside Macau, Japan remains our development priority. Last year, we completed several critical steps to advance our long-term strategy in the market. In 2018, we look forward to continuing to collaborate with the government, local partners and the community in realizing the vision for a uniquely Japanese integrated resort with world-class entertainment, market-leading social safeguards and diversified tourism attractions."

#### Stronger Performance in Asian Gaming Operations

Melco Resorts, a developer, owner and operator of casino gaming and entertainment casino resort facilities in Asia, is the Group's core gaming and entertainment arm. Under the United States generally accepted accounting principles ("U.S. GAAP"), net revenue from Melco Resorts for 2017 increased 17% to US\$5.3 billion (year ended 31 December 2016: US\$4.5 billion). Adjusted Property EBITDA amounted to US\$1.4 billion (year ended 31 December 2016: US\$1.1 billion), representing a 31% increase. These improvements were mainly attributable to better group-wide performance in all gaming segments in Melco Resorts.

City of Dreams, Melco Resorts' flagship integrated resort, continued to invest in strengthening its leadership over the premium-mass segment over the year. On track to complete its final phase of development in 2018, the property will soon add approximately 770 luxury rooms (for a total of approximately 2,170), suites and villas to complement a unique array of new restaurant concepts, all designed to capture greater non-gaming spend throughout the resort. The new Morpheus tower, designed by the late Dame Zaha Hadid, DBE and the world's first free-form exoskeleton architectural composition, will anchor the upgraded property.

In Japan, Melco Resorts also materially advanced its long-term development strategy. After unveiling the inspiration in February 2017 for an initial design concept for an original integrated resort unique to the market, Melco Resorts established a Japanese subsidiary, opened an office in Tokyo, and appointed a local leadership team in the last guarter of the year.

### **Continued Development of Other Businesses**

Two additional transactions were carried out to deepen the Group's focus on its core markets. The Group has divested its 40.65% equity interest in MelcoLot Limited, a company engaged in the provision of lottery-related technologies, systems and solutions in the PRC. Entertainment Gaming Asia Inc. ("EGT"), a formerly NASDAQ-listed company in which the Group held a 64.84% effective equity interest, has also become its indirect wholly-owned subsidiary in June 2017. Engaged in the leasing of electronic gaming machines on a revenue sharing (participation) basis in the Philippines market, EGT is additionally developing social gaming platforms.

In Cyprus, Melco International made significant headway last year towards building its first European integrated resort development. In June 2017, the Group was granted the first and only casino resort



license from the government of The Republic of Cyprus, since which it began its 30-year casino gaming license, the first 15 years of which are exclusive. The Group's interest in the Cyrus casino resort project has increased to 75% after the acquisition of the entire interest in the project from HR Cyprus Investor, LLC (Hard Rock) and the completion of corporate restructuring. The resort will have approximately 500 luxury hotel rooms, 1,000 gaming machines, and 100 gaming tables upon completion. In 2018, the Group will commence operating a temporary casino facility while working towards a 2021 targeted opening for the permanent integrated casino resort.

#### **Entertaining Possibilities • Achieving Growth**

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#### **About Melco International Development Limited**

Founded in 1910 and listed on the Hong Kong Stock Exchange since 1927, Melco International Development Limited ("Melco International", HKEx Code: 200) was among the first one hundred companies established in Hong Kong. Today, under the leadership of its Chairman and Chief Executive Officer, Mr. Lawrence Ho, Melco International has become a world leader in the leisure and entertainment sector with operations in China, Philippines and Russia. Its promising performance and distinctive leadership in the industry are also well recognized worldwide.

Melco International holds a majority stake in Melco Resorts & Entertainment Limited (NASDAQ ticker symbol "MLCO"), a leading developer, owner and operator of casino gaming and entertainment casino resort facilities in Asia. The recent acquisition further bolsters the Group's financial position and enables its growth opportunities in Macau, Asia and around the world. The Group has also secured the first casino resort licence in Cyprus.

As a dynamic enterprise, Melco International has garnered numerous accolades for excellence in corporate governance and contribution to CSR. Melco has been honoured with the "Corporate Governance Asia Annual Recognition Award" by Corporate Governance Asia magazine for the twelfth year in 2017. It is also the first entertainment company to receive the "Hong Kong Corporate Governance Excellence Awards" by the Chamber of Hong Kong Listed Companies and the Centre for Corporate Governance and Financial Policy of the Hong Kong Baptist University.

For more information about Melco International, please visit www.melco-group.com.

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